

General Services Administration
Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is:
<http://www.fss.gsa.gov>

COURSE DEVELOPMENT; TEST ADMINISTRATION

MAS 874 (MOBIS)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

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GSA Contract Number GS-02F-0176N
Contract Period Covered: July 31, 2008 through July 30, 2013

Customer Information

1a & 1b. Table of awarded special item number with appropriate cross-reference to item descriptions and awarded price.

Special Item No. (SIN)	Description	Lowest Priced Model	Page No.
874-4	Course Development	\$86.00 per Hour	10
874-4	CFO University	\$35.00 per CPE	11

1c. Job descriptions for hourly rate roles:

Sales/Account Manager II – Minimum/General Experience: 10-15 plus years progressive project management experience, with some project responsibility for teams greater than twenty people and project values greater than \$1MM. At least five years progressive experience managing client relationships and client engagements, including project scope, budget and revenue. Functional Responsibility: Responsible for all aspects of a client engagement, including start up and planning of new engagements, review and approval of project plans (e.g., charter, workplan, budget, project handbook), client communications, client feedback, coordination, project risk, scope, deliverables, quality assurance and revenue. Builds and enhances the relationship with the client through regular communications and project updates. Education: Bachelor's degree, Master's degree preferred.

Instructional Designer – Minimum/General Experience: 2-3 years as an instructional designer with a business or government agency. Functional Responsibility: Designs learning solutions using appropriate instructional strategies and tactics. Analyzes customer and learner needs and develops instructional design objectives. Verifies that content matches and teaches objectives. Coordinates the subject matter specialists and end users to develop detailed instructional content. Creates courseware storyboards and content maps. Writes multimedia and text scripts. Ensures graphics are instructionally sound and are of the right quantity and quality. Creates assessment questions that test learner's ability to meet objectives. Tests courseware functionality. Education: Bachelor's degree.

Editor – Minimum/General Experience: 1-2 years of content editing experience, preferably as a member of an eLearning design and development team. Functional Responsibility: Provides timely, quality editorial review of all learning products and related web sites. Establishes and updates grammatical and style standards. Edits all learning products for clarity and adheres to grammatical and directed style standards. Ensures consistent quality. Determines document procedures and standards for the products. Education: Bachelor's degree.

Media Specialist – Minimum/General Experience: Two years of graphic design experience, preferably as a member of an eLearning design and development team. Demonstrated proficiency in Photoshop and PowerPoint and knowledge of Illustrator or Freehand. Functional Responsibility: Designs and produces media to support content. Explains and presents design concepts. Maintains updates of and archives media. Oversees project-specific style. Assists with the development and implementation of media standards. Education: Associate's degree in graphic design, fine arts, computer design or multimedia.

Producer – Minimum/General Experience: 3-5 years experience managing design and webcasting presentations. Functional Responsibility: Produces live webcasting events including instructional design and content development, coordination of registration and participant communications, technical compatibility testing, rehearsal and day-of-delivery technical facilitation and direction. Is responsible for all aspects of project management concerning the webcasting presentation and teams with overall project manager and customers. Facilitates webcasting program using proven virtual learning practices. Education: Bachelor's or Associate's degree.

Project Manager – Minimum/General Experience: 2-4 years project management experience with progressive demonstrated execution of responsibility. Functional Responsibility: Creates and executes project plans. Manages customer relationships and subject matter specialists through regular communication and project management. Monitors project status and manages any customer-related issues that may arise. Ensures development and delivery of project deliverables that meet customer expectations. Schedules qualified resources and staffs according to needs of the project. Manages project team members and provides performance feedback. Education: Bachelor's or Associate's degree.

Sr. Instructional Designer – Minimum/General Experience: 4 years plus of design and development experience. Functional Responsibility: Coordinates the courseware design and development team. Ensures learning projects meet client business objectives. Develops instructional objectives. Coordinates needs/task analysis. Organizes and leads design sessions. Synthesizes and reports output from various clients and content expert interactions. Develops instructional objectives and creates courseware storyboards. Ensure graphics are instructionally sound and are of the right quantity and quality. Edits course content and tests courseware functionality. Education: Bachelor's degree, Master's degree preferred.

Technical Implementation Specialist – Minimum/General Experience: Two years plus experience in web development, systems installation, systems maintenance and systems integration. Demonstrated experience in supporting database-driven web sites. Functional Responsibility: Works with the technical services team and project managers to create, implement and maintain required learner information in client database. Provides the project team with guidance in the configuration of data for large user loads. Responsible for creating alternative solutions to minimize the necessity of manual entries and multiple inputs of data. Education: Bachelor's degree

Technical Application Specialist – Minimum/General Experience: 2-4 years experience in web development. Functional Responsibility: Works closely with other team members in order to maintain a consistent view of coding standards, technical approach and best practices. Is responsible for the construction of software solutions, primarily web-based, that directly or indirectly integrate with the Intellinex Learning Technologies solutions. The incumbent is responsible for developing in multiple programming languages as well as the development of database scripts and stored procedures in order to meet business objectives within a timely manner through the implementation of technology. Education: Bachelor's degree.

Technical Delivery Programmer – Minimum/General Experience: Three or more years of database development/modeling experience in Relational Database Management Systems (RDBMS) which includes experience with Oracle and Microsoft SQL Server. **Functional Responsibility:** Maintains production and development databases and develops procedures for auditing all dba procedures. Coordinates design, development, testing, documenting and implementing test and production databases. Designs and implements a backup and recovery plan for production and development environments. Tunes the database to ensure optimal performance, identify index, trigger and stored procedure requirements and leads their development. **Education:** Bachelor's degree.

Help Desk Specialist – Minimum/General Experience: 1-2 years of experience in help desk support. **Functional Responsibility:** This individual will spend his/her time in a Help Desk capacity, using a defined toolset to investigate and resolve learner inquiries related to web-based applications. Success in this role will require clear and concise communication with customers of varying backgrounds, management teams, and other team members within the delivery organization. **Education:** Bachelor's degree or four years of work experience in lieu of a degree required

Program Manager – Minimum/General Experience: Four or more years of experience in on-line Learning industry, providing exemplary customer service to individuals and organizations, equivalent customer service experience consideration. Seven or more years of experience in program management within the learning industry, technology industry or comparable industry. Managing teams of 15 or more people in all phases of the program life cycle (initiate, perform, close and operate).

Functional Responsibility: The Program Manager will be responsible for managing a full project lifecycle for multiple customer projects with a value greater than \$1M each. Project complexity spans across the Assess, Build and Operate model touching all solution elements including custom content development, technology implementation and integration, advisory services and off-the-shelf integration. This individual will manage the program profitability targets, delivery of program on time and on budget, program resources (including forecasting), customer satisfaction, billing preparation and status reporting. This individual will require demonstrated knowledge of the eLearning industry as well as instructional design knowledge. The Program Manager will be required to manage customer, account team and project manager expectations and facilitate customer, account team and project team interactions building effective customer relationships to establish successful program management. Planning, organizing and managing budgets are a must for the individual to work through the full lifecycle of the project(s). In addition, this individual will be required to manage, coach, train, staff and evaluate teams consisting of varying sizes and position levels, providing effective and structured timely feedback. The Program Manager will work with the Sales/Account Team Members to identify, scope and develop value-recognized learning solutions for Intellinex customers. The individual demonstrate the ability to lead meetings, facilitate design sessions, and assist in preparing and presenting innovative solutions to customers at a senior level. **Education:** Bachelor's degree is required. In lieu of degree, four years equivalent experience and personally acquired knowledge is required.

Associate Instructional Designer– Minimum/General Experience: Entry level position as an instructional designer. **Functional Responsibility:** Designs learning solutions using appropriate instructional strategies and tactics. Analyzes customer and learner needs and develops instructional design objectives. Verifies that content matches and teaches objectives. Assists in creating courseware storyboards and content maps. Writes multimedia and text scripts. Tests courseware functionality. **Education:** Bachelor's degree.

Senior Media Specialist– Minimum/General Experience: 2-4 years of graphic design experience, preferably as a member of an eLearning design and development team. Demonstrated proficiency in Photoshop and PowerPoint and knowledge of Illustrator or Freehand. **Functional Responsibility:** Designs and produces media to support content. Explains and presents design concepts. Maintains updates of and archives media. Oversees project-specific style. Assists with the development and implementation of media standards. **Education:** Associate's degree in graphic design, fine arts, computer design or multimedia.

Media Manager – Minimum/General Experience: 4 or more years experience leading a visual media group. **Functional Responsibility:** The Media Manager is responsible for assisting the Operations Director in scheduling resources for projects. This individual is responsible for recruiting, hiring, and training for the Media Design Group, as well as supervising all activities for this group and holding monthly department work reviews. This position is also responsible for monitoring all media servers, archiving all finished projects onto CDs, and maintaining these archives. The Media Manager serves as a liaison with other departments and recommends new software and hardware within company guidelines. **Education:** Bachelor's degree or Associates degree required, Master's degree preferred but not required.

Senior Producer – Minimum/General Experience: Six or more years experience managing design and webcasting presentations. **Functional Responsibility:** Produces live webcasting events including instructional design and content development, coordination of registration and participant communications, technical compatibility testing, rehearsal and day-of-delivery technical facilitation and direction. Is responsible for all aspects of project management concerning the webcasting presentation and teams with overall project manager and customers. Facilitates webcasting program using proven virtual learning practices. **Education:** Bachelor's degree or 4 years equivalent experience required. Master's degree preferred but not required.

Event Planner- Minimum/General Experience: 3 or more years of experience in the hospitality industry or equivalent customer service environment, providing exemplary customer service to individuals and organizations. Must have been responsible for planning large corporate meetings, banquets or education functions from start to finish. **Functional Responsibility:** Will be responsible for organizing and supporting learning events as requested by customers both internal and external. The individual will be required to produce event/session deliverables on time and on budget. The event planner job will require the use a defined delivery process and toolset to provide consistent service to customers. Daily interactions providing status of deliverables to customers is key to success in this job. In addition, the individual will be required to proactively manage issues and overall customer/account team expectations and escalate to management as needed. Will be required to team with both the customer/account team and others to facilitate high quality events. **Education:** Bachelor's degree or four years of work experience in lieu of a degree required.

Event Planning Manager- Minimum/General Experience: 8 or more years of experience in a management capacity within a customer service oriented industry. Must have experience managing diverse work groups including planning, staffing, disciplining, and directing. Functional Responsibility: This position will manage learning programs/experiences for customers. The individual will partner with the Account Team and customers to align service offerings to customer needs, determining scope, budget and critical success factors. This job will require managing service offerings for customers on time and on budget. The Event Planner Manager will coach, manage, and train the day-to-day activities of their team and maintain the direct account team and customer interface. In addition, the individual will be required to identify opportunities for additional sales, process improvements and enhanced customer relationships. Education: Bachelor's degree or higher or 4 years of work experience in lieu of a degree required.

Solution Manager- Minimum/General Experience: 7-10 years of experience in a project management or product support environment, with at least one year in a leadership role. Functional Responsibility: Manages and coordinates all post-sales operate activities for customer solutions utilizing Intellinex Learning Technologies. Facilitates resolution of technical or process problems for Intellinex Learning Solutions. Leads or participates in the installation of enhancements for customers, as well as the upgrade cycle. Supervises requirements gathering activities with customers (both on and offsite). Provides application expertise in using and configuring Intellinex Learning Technologies. Education: Bachelor's degree preferred or equivalent work experience.

Learning Strategist – Minimum/General Experience: 10 years work experience, at least 5 of which are in a learning-related field. Experience in directing a company's learning operations is desirable. Functional Responsibility: This position is responsible for working with the sales executives and sales team to ensure that client learning strategies are properly aligned with their business strategies. This position will create statements of work and work plans that will properly screen, select, and position the assess phase work with potential clients. This includes conducting key meetings with clients to structure and oversee data collection, synthesize the data to create preliminary models and recommendations, conduct or participate in design events, and/or deliver presentations to clients. Education: Masters Degree, preferably in Business related field.

2. **Maximum order**
The maximum order is \$1,000,000.
3. **Minimum order**
The minimum dollar value of orders to be issued under this contract is \$100.
4. **Geographic scope of contract**
The geographic scope of this contract is worldwide.
5. **Points of production-** Cleveland, OH

6. **Discounts-** See Specific Products or Services for Applicable Discounts
7. **Quantity discounts-**Non-applicable
8. **Prompt payment terms-** Non-applicable
- 9a. **The Government commercial credit card is accepted for payment.**
- 9b. **Discount for use of Government credit card-** Non-applicable
10. **Foreign items-** Non-applicable
- 11a. **Time of delivery-** As agreed to by Intellinex and the ordering agency.
- 11b. **Expedited Delivery-**Non-applicable
- 11c. **Overnight and 2-day delivery-** Non-applicable
- 11d. **Urgent Requirements-** Non-applicable
12. **F.O.B. Point**
F.O.B. Destination within 48 contiguous states and the District of Columbia. F.O.B. Origin to Alaska, Hawaii, and Guam and overseas locations.
13. **Intellinex LLC Ordering and Payment Information**

Phone: (972) 373-5802
FAX: (216) 685-6997

By Mail: Intellinex LLC
925 Euclid Avenue
1800 Huntington Building
Cleveland, OH 44115
14. **Payment Addresses**
 - (1) **Automated Clearing House (ACH) Payments:**
Wells Fargo Bank
420 Montgomery Street
San Francisco, CA 94163

ABA #: 121000248
Swift Code: WFBIU6S6
Bank Acct #: 4911433720
 - 2) **Payment by check**
Federal agencies should send payment to the following address as indicated on the invoice:

Intellinex LLC
Attn: Accounts Payable
925 Euclid Avenue
1800 Huntington Building
Cleveland, OH 44115

15. Warranty Provisions:

To follow are the warranty provisions Intellinex provides for the services that the roles and rates (SIN 874-4) represent.

a. Services Warranty. Intellinex will exercise due professional care and competence in the performance of all services hereunder. Customer must provide Intellinex with written notice of any deficiencies in any services within ninety days of the completion thereof. For any breach of the above warranty so notified to Intellinex, Customer's exclusive remedy, and Intellinex' entire liability, shall be the re-performance of such deficient services. If Intellinex is unable to re-perform the services as warranted, Customer shall be entitled to recover the fees paid to Intellinex for such deficient services.

b. Custom Deliverables Warranty. Intellinex warrants and represents that the Custom Deliverables shall substantially comply with the specifications contained within the applicable LOU or SOW for 90 days following the date such Custom Deliverables are delivered to Customer. Customer must notify Intellinex with written notice of any deficiencies in such Custom Deliverables within such ninety-day period. For any breach of the above warranty so notified to Intellinex, Customer's exclusive remedy, and Intellinex' entire liability, shall be the re-performance of the Custom Deliverables in conformance with this warranty. If Intellinex is unable to re-perform the Custom Deliverables as warranted, Customer shall be entitled to recover the fees paid to Intellinex for the deficient Custom Deliverable(s).

c. Exclusions. Intellinex shall not be liable or responsible for: (a) any modification of any Custom Deliverables by any party other than Intellinex; (b) any use of the Custom Deliverables other than in accordance with the applicable Statement(s) of Work and any other materials provided to Customer by Intellinex; and (c) failures or defects in any tools provided to Intellinex by third parties.

d. Warranty Exclusion and Limitation of Liability

(i) Warranty Exclusions. THE EXPRESS WARRANTIES SET FORTH IN THIS PRICELIST ARE MADE IN LIEU OF ANY AND ALL OTHER WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PUPOSE OR USE, AND NONINFRINGEMENT.

e. Limitations of Liability. IN NO EVENT SHALL Intellinex OR ANY OTHER PARTY BE LIABLE TO THE GOVERNMENT OR ANY THIRD PARTY FOR DAMAGES, INCLUDING LOSS OF PROFIT OR LOST SAVINGS, INTEREST, PENALTIES OR ASSESSMENTS IMPOSED UNDER APPLICABLE TAX LAWS OR OTHERWISE, OR OTHER INCIDENTAL, SPECIAL, INDIRECT, CONSEQUENTIAL, RELIANCE, EXEMPLARY OR PUNITIVE DAMAGES

ARISING OUT OF THE GOVERNMENT'S ACCESS OR USE OR INABILITY TO ACCESS OR USE ALL OR ANY PART OF THE SERVICES OR PROPRIETARY PROPERTY, INCLUDING THE IXP LEARNING PLATFORM APPLICATIONS, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, OR FOR ANY CLAIM BY ANY OTHER PARTY.

f. Aggregate Liability. UNDER NO CIRCUMSTANCES SHALL THE AGGREGATE LIABILITY OF Intellinex, ITS LICENSORS, SUBCONTRACTORS, OFFICERS, DIRECTORS, EMPLOYEES, AGENTS AND AFFILIATES EXCEED THE FEES ACTUALLY PAID BY CUSTOMER TO Intellinex DURING THE 12-MONTH PERIOD PRECEDING THE BRINGING OF THAT CLAIM UNDER THIS AGREEMENT.

- 16. **Export Packing Charges-** Non-applicable
- 17. **Terms and conditions of Government purchase card acceptance:**
Government Commercial Credit Cards will be acceptable for payment. The order must contain the credit card number, the cardholder name and phone number and the expiration date.
- 18. **Terms and conditions of rental, maintenance and repair-** Non-applicable
- 19. **Terms and conditions of installation-** Non-applicable
- 20a. **Terms and conditions of repair parts-** Non-applicable
- 20b. **Additional terms and conditions of the Services:**

SIN 874-4

Professional Services: The focus of Intellinex professional services is on advisory, custom content development and project and program management. Services focus on needs analysis and learning strategy development, performance improvement and measurement, change in implementation and technical advice. Intellinex has developed proprietary methodologies and practices that accelerate decision-making cycle time and knowledge transfer, enabling greater effectiveness and efficiency in the advisory process. We also maintain a core competency in project and program management which includes standardized project management approaches, supported by tools, templates and methodologies for time, cost, quality and customer satisfaction tracking.

Intellinex also provides operations and maintenance services for assisting customer with maintaining the solution over time. These services can include: technology help desk support, content maintenance support, software version upgrade, system administration and reporting

Professional Services Pricing:

The hourly rate for each labor category is as follows:

Labor Category	GSA Hourly Rate
Sales/Account Manager II	310
Instructional Designer	145
Editor	123
Media Specialist	132
Producer	132
Project Manager	196
Sr. Instructional Designer	183
Technical Implementation Specialist	179
Technical Application Specialist	149
Technical Delivery Programmer	221
Help Desk Specialist	81
Program Manager	285
Associate Instructional Design	119
Senior Media Specialist	149
Media Manger	225
Senior Producer	191
Event Planner	82
Event Planning Manager	115
Solution Manager	196
Learning Strategist	438

Volume Discounts for Professional Services

Additional volume discounts will be given on a per order basis.

Volume Commitment	Discount Percentage
\$50,000-\$249,999	2.5%
\$250,000- \$499,000	5%
\$500,000-749,000	10%
\$750,000-\$999,999	15%
\$1,000,000 and up	20%

Discounts will be applied on total order amount.

CFO University -A Unique Curriculum for Finance and Accounting Professionals

With well more than 300 financial technical skills courses and 1,400-plus hours of NASBA-certified CPE credits, CFO University offers your finance and accounting professionals immediate access to learning to increase their capability, and it provides them with their annual certification requirements.

This best-in-class learning solution is used by some of the world's most prestigious accounting firms and Fortune 500 finance functions as a cornerstone of their learning and development programs.

Proven Technical Skills Content

Our CFO University library consists of more than 300 best-in-class learning courses in a variety of topic areas, including:

- Auditing
- Controls
- Fraud
- Financial Statements
- Financial Reporting
- US GAAP
- IFRS
- Corporate Finance
- Foreign Exchange
- Treasury
- Financial Planning
- Tax

Our learning strategy consultants work with each organization to validate skill areas in the context to the business, then use the results to create a curriculum model that is specific to the business' needs.

CFO University Course List

Course Name	CPE Credits	Course Level
Accounting and Auditing Courses		
<i>Auditing</i>		
2006 Audit Update: SAS 102, 103 and 112	2	Update
Audit, Business and Financial Statement Risk Concepts	1	Basic
Audit Risk Assessment Standards: Building a Foundation (<i>recently updated</i>)	3	Basic
Audit Risk: Determining Audit Strategy	1	Basic
Audit Risk: Developing the Detailed Audit Plan	1	Basic
Audit Risk: Performing Assessment Procedures	1	Basic
Audit Risk: Understanding the Entity	1	Basic
Audit Sampling	7	Advanced
Audit Update: SAS 113 and 114	2	Basic
Audits of State and Local Governmental Units	8	Intermediate
Employee Benefit Plans II: Auditing Considerations	8	Intermediate
GAO Standards: Revised Yellow Book, 2008	7	Intermediate
Information Technology Auditing	8	Basic
Introduction to Bank Auditing and Accounting: I	8	Basic
Introduction to Bank Auditing and Accounting: II	9	Intermediate
OMB Circular A-133: The New Single Audit (<i>recently updated</i>)	6	Intermediate
PCAOB Auditing Standard No. 2	7	Basic
PCAOB Auditing Standard No. 3 and Rule 3101	1	Basic
Section 404 Working Paper Documentation - Using Risk Navigator	3	Basic
Section 404 Working Paper Documentation - Using Risk & Control Matrix	3	Basic
<i>Controls</i>		
Basics of Internal Control	1	Basic
Control Theory	1	Basic
Internal Controls for Auditors and Managers: Evaluation (<i>recently updated</i>)	8	Advanced
Process Theory	1	Basic
<i>Financial Fundamentals</i>		
Balance Sheet (<i>new course</i>)	2 ⁽⁴⁾	Basic

Course Name	CPE Credits	Course Level
Accounting and Auditing Courses		
Cash Flow <i>(new course)</i>	2 ⁽⁴⁾	Basic
Costing Decisions <i>(new course)</i>	2 ⁽⁴⁾	Basic
Income Statement <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
Introduction to Financial Statements <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
<i>Financial Reporting</i>		
SEC 1: Understanding the Securities and Exchange Commission	1	Basic
SEC 2: Periodic Reporting	5	Basic
SEC 3: Securities Registration	3	Basic
Understanding Financial Reports	1 ⁽³⁾	Intermediate
Using COSO in Complying with Sarbanes-Oxley	9	Intermediate
<i>Financial Statements</i>		
Analysis of the Balance Sheet <i>(new course)</i>	1.25 ⁽³⁾	Basic
Analysis of the Cash Flow Statement <i>(new course)</i>	1.25 ⁽³⁾	Basic
Analysis of the Income Statement <i>(new course)</i>	1.25 ⁽³⁾	Basic
Income Statement <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
Financial Statements – Ratio Analysis	2 ⁽³⁾	Intermediate
Introduction to Financial Statements – 1) A Balancing Act: The Balance Sheet	1	Basic
Introduction to Financial Statements – 2) Tracking the Operation: The Income Statement	1	Basic
Introduction to Financial Statements – 3) The Power of Cash: The Cash Flow Statement	1	Basic
Preparing Personal Financial Statements	6	Intermediate
Understanding and Analyzing Financial Statements <i>(recently updated)</i>	5	Basic
<i>Fraud</i>		
Computer Fraud: Detection and Deterrence	9	Basic
Fraud I: Prevention	8	Basic
Fraud II: Detection	8	Basic
Fraud III: Auditing	8	Intermediate
SAS 99: Consideration of Fraud in a Financial Statement Audit	8	Basic
<i>General</i>		
Activity-Based Costing (ABC)	8	Intermediate

Course Name	CPE Credits	Course Level
Accounting and Auditing Courses		
Fair Value Measurement: An Introduction to SFAS No. 157	2	Basic
Introduction to ABM (<i>new course</i>)	1 ⁽⁴⁾	Basic
Introduction to Activity-Based Costing (<i>new course</i>)	1 ⁽⁴⁾	Basic
Introduction to Business Valuation and Use of Comparables (<i>recently updated</i>)	1	Basic
Moving to ABM (<i>new course</i>)	1.5 ⁽⁴⁾	Basic
Total Cash Management	8	Basic
Traditional Costing and ABM (<i>new course</i>)	1 ⁽⁴⁾	Basic
Valuation Concepts and Derivative Instruments	4	Advanced
Valuation Methods: The Adjusted Net Assets Method	2	Basic
Valuation Methods: The Excess Earnings (Treasury) Method	2	Basic
Valuation Methods: The Income Approach	2	Basic
<i>International GAAP</i>		
International GAAP – Agriculture – IFRS	1.75 ⁽²⁾	Basic
International GAAP – Cash Flow Statements – IFRS	2 ⁽²⁾	Basic
International GAAP – Earnings per Share – IFRS	1.75 ⁽²⁾	Basic
International GAAP – Employee Benefits – IFRS	2 ⁽²⁾	Basic
International GAAP – Financial Instruments 1: Introduction to Financial Instruments – IFRS	1.5 ⁽²⁾	Basic
International GAAP – Financial Instruments 2: Accounting for Financial Instruments – IFRS	3 ⁽²⁾	Basic
International GAAP – First-time Adoption of IFRSs – IFRS	3 ⁽²⁾	Basic
International GAAP – Foreign Currency and Hyperinflation – IFRS	2 ⁽²⁾	Basic
International GAAP – Group Accounts 1: Business Combinations – IFRS	2 ⁽²⁾	Basic
International GAAP – Group Accounts 2: Classification of Investments – IFRS	3.25 ⁽²⁾	Basic
International GAAP – Impairment of Assets – IFRS	2.5 ⁽²⁾	Basic
International GAAP – Income Taxes and Deferred Tax – IFRS	2 ⁽²⁾	Basic
International GAAP – Intangible Assets – IFRS	2 ⁽²⁾	Basic
International GAAP – Introduction to Financial Reporting Under IAS 1 – IFRS	2 ⁽²⁾	Basic
International GAAP – Introduction to IFRS and IASB – IFRS	1.5 ⁽²⁾	Basic
International GAAP – Inventories and Construction Contracts – IFRS	1.75 ⁽²⁾	Basic
International GAAP – Leases – IFRS	3 ⁽²⁾	Basic
International GAAP – Performance Reporting and Accounting	2 ⁽²⁾	Basic

Course Name	CPE Credits	Course Level
Accounting and Auditing Courses		
Changes – IFRS		
International GAAP – Property, Plant & Equipment & Capitalisation of Borrowing Costs – IFRS	2.5 ⁽²⁾	Basic
International GAAP – Provisions, Contingent Liabilities and Contingent Assets – IFRS	1.5 ⁽²⁾	Basic
International GAAP – Related Party Disclosures – IFRS	1.25 ⁽²⁾	Basic
International GAAP – Revenue Recognition – IFRS	2 ⁽²⁾	Basic
International GAAP – Share-based International Payment – IFRS	2.5 ⁽²⁾	Basic
Introduction to International Financial Reporting Standards	2	Advanced
<i>Operational Analysis</i>		
Asset Turnover (<i>new course</i>)	2 ⁽⁴⁾	Basic
Introduction to Financial Analysis (<i>new course</i>)	.5 ⁽⁴⁾	Basic
Investment Appraisal (<i>new course</i>)	2.5 ⁽⁴⁾	Basic
Profit Margin (<i>new course</i>)	1.5 ⁽⁴⁾	Basic
Return on Capital Employed (<i>new course</i>)	2.5 ⁽⁴⁾	Basic
<i>Strategic Analysis</i>		
Dividends and Growth (<i>new course</i>)	2 ⁽⁴⁾	Basic
Introduction to Shareholder Value (<i>new course</i>)	1 ⁽⁴⁾	Basic
Return on Equity (<i>new course</i>)	2 ⁽⁴⁾	Basic
<i>U.S. GAAP</i>		
Accounting – An Introduction	1 ⁽³⁾	Basic
Accounting Basics for Finance Professionals (<i>new course</i>)	1.25 ⁽³⁾	Basic
Accounting and Auditing Real Estate Transactions	6	Intermediate
Accounting for Derivatives and Hedging Activities (Through SFAS 150)	8	Intermediate
Accounting for Income Taxes (FASB 109)	9	Intermediate
Accounting for Investments: Equity, Including Consolidations (<i>new course</i>)	4	Basic
Accounting for Leases	8	Intermediate
Accounting for Liabilities	9	Intermediate
Accounting for Pensions	7	Intermediate
Accounting for Share-Based Compensation (SFAS 123R) (<i>recently updated</i>)	8	Intermediate
Business Combinations, Goodwill, and Other Intangible Assets	4	Intermediate

Course Name	CPE Credits	Course Level
Accounting and Auditing Courses		
Cash Flows (FASB 95)	4	Intermediate
Compilation and Review	8	Intermediate
Comprehensive Income: SFAS 130	2	Basic
Earnings per Share – Basic	1	Basic
Earnings per Share (SFAS 128)	3	Basic
Employee Benefit Plans I: Accounting Principles	8	Basic
FASB 154: Accounting Changes and Error Corrections	1	Basic
FASB Update (<i>recently updated</i>)	8	Update
FIN 46(R): Consolidation of Variable Interest Entities	3	Basic
FIN 48: Accounting for Uncertainty in Income Taxes	2	Basic
Forensic Accounting	5	Basic
GASB 34: Basic Financial Statements for State & Local Governments	8	Advanced
Impairment or Disposal of Long-Lived Assets (SFAS 144)	4	Basic
Other Topics for the Equity Method and Consolidations (<i>new course</i>)	1	Basic
Revenue Recognition: Fundamentals	2	Basic
Segment Accounting and Reporting	2	Basic
Strategic Transactions	2	Intermediate
Structuring Series: Accounting for Income Taxes in Business Combinations	2	Intermediate
Structuring Series: Accounting for Recap Transactions	2	Intermediate
Structuring Series: Purchase Accounting	3	Intermediate

Ethics Courses		
Making Ethical Decisions <i>(recently updated)</i>	8	Basic
Moral Leadership and Character Development	5	Basic

Course Name	CPE Credits	Course Level
Finance Courses		
<i>Bank Lending</i>		
Collateral and Credit Risk Mitigation (Part I) <i>(new course)</i>	1 ⁽³⁾	Intermediate
Collateral and Credit Risk Mitigation (Part II) <i>(new course)</i>	1 ⁽³⁾	Intermediate
Lending – An Introduction <i>(new course)</i>	1.25 ⁽³⁾	Basic
Loan Trading <i>(new course)</i>	1 ⁽³⁾	Intermediate
Syndicated Lending <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
The Lending Cycle <i>(new course)</i>	1 ⁽³⁾	Basic
<i>Bank Treasury Management</i>		
Asset and Liability Management (ALM) – An Introduction <i>(new course)</i>	1.5 ⁽³⁾	Basic
Asset and Liability Management (ALM) – Interest Rate Risk <i>(new course)</i>	1.5 ⁽³⁾	Basic
Asset and Liability Management (ALM) – Options, FTP and Firm Value <i>(new course)</i>	1.5 ⁽³⁾	Advanced
Treasury – Dealing Room Organization and Practices <i>(new course)</i>	1 ⁽³⁾	Basic
Treasury Management – The Finances of a Bank	1 ⁽³⁾	Intermediate
Treasury Management – The Treasury Department	1 ⁽³⁾	Basic
<i>Budgeting and Financial Management</i>		
Budgeting – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic
Cash Management	1.5 ⁽³⁾	Intermediate
Credit Management	1 ⁽³⁾	Intermediate
Financial Planning	2 ⁽³⁾	Intermediate
Preparing and Controlling a Budget <i>(new course)</i>	1.5 ⁽³⁾	Basic
Working Capital Management	1 ⁽³⁾	Intermediate
<i>Building Blocks</i>		
Calculus	1 ⁽³⁾	Advanced
Correlation and Regression Analysis <i>(new course)</i>	1.25 ⁽³⁾	Intermediate

Course Name	CPE Credits	Course Level
Finance Courses		
Distributions and Hypothesis Testing <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Estimating Volatility	1.25 ⁽³⁾	Intermediate
Indices, Exponents, Logs and Geometric Series <i>(new course)</i>	1.25 ⁽³⁾	Basic
Interest Calculations <i>(new course)</i>	1.25 ⁽³⁾	Basic
Net Present Value & Internal Rate of Return	1 ⁽³⁾	Basic
Probability <i>(new course)</i>	1 ⁽³⁾	Intermediate
Time Value of Money <i>(new course)</i>	1 ⁽³⁾	Basic
Collective Investment Schemes (UK)		
Collective Investment Schemes (UK) <i>(new course)</i>	1 ⁽³⁾	Basic
Investment Trusts (UK) <i>(new course)</i>	1 ⁽³⁾	Basic
Open-Ended Investment Companies (OECs) (UK) <i>(new course)</i>	1 ⁽³⁾	Basic
Unit Trusts (UK) <i>(new course)</i>	1 ⁽³⁾	Basic
Commodities		
Commodities – Agricultural <i>(new course)</i>	1.5 ⁽³⁾	Basic
Commodities – An Introduction	1.5 ⁽³⁾	Basic
Commodities – Base Metals <i>(new course)</i>	1.5 ⁽³⁾	Basic
Commodities – Electricity and Coal <i>(new course)</i>	1 ⁽³⁾	Basic
Commodities – Emissions <i>(new course)</i>	1.25 ⁽³⁾	Basic
Commodities – Natural Gas <i>(new course)</i>	1.25 ⁽³⁾	Basic
Commodities – Oil <i>(new course)</i>	1.5 ⁽³⁾	Basic
Commodities – Precious Metals <i>(new course)</i>	1.5 ⁽³⁾	Basic
Corporate Finance		
Corporate Finance – Acquisition Analysis <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Finance – An Introduction	1 ⁽³⁾	Basic
Corporate Finance – Capital Budgeting <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Finance – Cost of Capital <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Finance – Measuring Business Performance – Economic Profit <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Finance – Measuring Business Performance – Free Cash Flow <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Dividend Policy	1 ⁽³⁾	Intermediate
Mergers & Acquisitions	1 ⁽³⁾	Basic

Course Name	CPE Credits	Course Level
Finance Courses		
<i>Corporate Valuation</i>		
Corporate Valuation – An Overview	1 ⁽³⁾	Basic
Corporate Valuation – Acquisition Comparables Analysis <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Valuation – Discounted Cash Flow (DCF) Analysis <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Valuation – Leverage Buyout (LBO) Analysis <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Valuation – Merger Consequences Analysis <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Corporate Valuation – Public Comparables Analysis <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
<i>Credit Derivatives</i>		
Credit Derivatives – An Introduction	1.5 ⁽³⁾	Intermediate
Credit Derivatives – Basket Swap Structures	1.25 ⁽³⁾	Intermediate
Credit Derivatives – Capital Structure Arbitrage	1 ⁽³⁾	Intermediate
Credit Derivatives – CDS Indexes <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Credit Derivatives – Credit Default Swap Valuation	3 ⁽³⁾	Advanced
Credit Derivatives – Credit Default Swaps	1 ⁽³⁾	Intermediate
Credit Derivatives – Credit-Linked Notes	1.25 ⁽³⁾	Intermediate
Credit Derivatives – Credit Spread Options	1.25 ⁽³⁾	Intermediate
Credit Derivatives – Pricing Methods	1 ⁽³⁾	Advanced
Credit Derivatives – Regulation & Documentation	1 ⁽³⁾	Intermediate
Credit Derivatives – Synthetic Collateralized Debt Obligations (CDOs)	1.5 ⁽³⁾	Advanced
Credit Derivatives – Total Rate of Return Swaps	1 ⁽³⁾	Intermediate
Credit Derivatives – Types <i>(new course)</i>	1 ⁽³⁾	Intermediate
Credit Derivatives – Uses & Applications	1 ⁽³⁾	Intermediate
<i>Credit Risk Modeling</i>		
Credit Risk Modeling - An Introduction <i>(new course)</i>	1 ⁽³⁾	Intermediate
Credit Risk Modeling - CreditMetrics™ <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Credit Risk Modeling - CreditRisk+ <i>(new course)</i>	1 ⁽³⁾	Intermediate
Credit Risk – Modeling – KMV & Comparison of Models	1 ⁽³⁾	Intermediate
<i>Economic and Technical Analysis</i>		
Economic Indicators – An Introduction <i>(new course)</i>	1.25 ⁽³⁾	Basic

Course Name	CPE Credits	Course Level
Finance Courses		
Economic Indicators – Business Cycles <i>(new course)</i>	1.5 ⁽³⁾	Basic
Economic Indicators – Inflation and Employment <i>(new course)</i>	1.25 ⁽³⁾	Basic
Economic Indicators – National Accounts <i>(new course)</i>	1.25 ⁽³⁾	Basic
Technical Analysis – An Overview	2 ⁽³⁾	Basic
Technical Analysis – Charting <i>(new course)</i>	1 ⁽³⁾	Basic
Technical Analysis – Tools and Techniques <i>(new course)</i>	1 ⁽³⁾	Basic
<i>Equities</i>		
Canadian Equity Market	1 ⁽³⁾	Basic
Equities – Research and Valuation <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Equities – Trading <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Equity Portfolio Management – Indexes and Hedging <i>(new course)</i>	1 ⁽³⁾	Intermediate
Equity Portfolio Management – Risk and Return <i>(new course)</i>	1.25 ⁽³⁾	Basic
Equity Program Trading	1 ⁽³⁾	Basic
European Equity Markets <i>(recently updated)</i>	1.5 ⁽³⁾	Basic
Hong Kong Equity Market	1 ⁽³⁾	Basic
Japanese Equity Market	1 ⁽³⁾	Basic
Singapore Equity Market	1 ⁽³⁾	Basic
U.K. Equity Market <i>(recently updated)</i>	1 ⁽³⁾	Basic
U.S. Equity Market	1 ⁽³⁾	Basic
<i>Equity Derivatives</i>		
Convertibles – An Introduction <i>(new course)</i>	1.25 ⁽³⁾	Basic
Convertibles – Introduction to Convertible Valuation <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Equity Derivatives – An Introduction	1 ⁽³⁾	Intermediate
Equity Derivatives – Equity Index Swaps	1.5 ⁽³⁾	Intermediate
Equity Derivatives – Types	1.25 ⁽³⁾	Intermediate
Equity Derivatives – Warrants – An Introduction	2 ⁽³⁾	Intermediate
Equity Derivatives – Warrants – Pricing <i>(recently updated)</i>	1 ⁽³⁾	Intermediate
<i>Exotic Options</i>		
Options – Average Rate Options	1 ⁽³⁾	Advanced
Options – Barrier Options	2.5 ⁽³⁾	Advanced
Options – Basket & Spread Options – An Introduction	1 ⁽³⁾	Basic
Options – Basket & Spread Options – Evaluation and Evolution <i>(new course)</i>	1.5 ⁽³⁾	Advanced

Course Name	CPE Credits	Course Level
Finance Courses		
Options – Exotic Options <i>(new course)</i>	1.5 ⁽³⁾	Advanced
<i>Fixed Income</i>		
Bond Prices and Yields	1 ⁽³⁾	Basic
Bond Strategies – Fundamentals	1 ⁽³⁾	Intermediate
Canadian Bond Market	1 ⁽³⁾	Basic
Duration & Convexity	1 ⁽³⁾	Intermediate
Eurobonds – An Introduction <i>(new course)</i>	1.5 ⁽³⁾	Basic
Eurobonds – Issuing and Investing <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
European Bond Markets <i>(new course)</i>	2 ⁽³⁾	Basic
Fixed Income – Credit Risk <i>(recently updated)</i>	1 ⁽³⁾	Basic
Floating Rate Notes (FRNs)	1 ⁽³⁾	Intermediate
Japanese Bond Market	1 ⁽³⁾	Basic
U.K. Bond Market	1 ⁽³⁾	Basic
U.S. Bond Market	1 ⁽³⁾	Basic
<i>Fixed Income Analysis</i>		
Basis Trading	1 ⁽³⁾	Intermediate
Bond Futures	1 ⁽³⁾	Advanced
Bond Futures Basis	1 ⁽³⁾	Advanced
Bond Hedging with Options <i>(new course)</i>	1 ⁽³⁾	Intermediate
Bond Hedging with Swaps <i>(new course)</i>	1 ⁽³⁾	Advanced
High-Yield Debt <i>(new course)</i>	1 ⁽³⁾	Basic
Relative Value Trading – An Introduction <i>(new course)</i>	1 ⁽³⁾	Intermediate
Relative Value Trading – Strategies and Risks <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Zero-Coupon Bonds	1 ⁽³⁾	Intermediate
<i>Foreign Exchange</i>		
Foreign Exchange – Introduction to the Forwards Market	1 ⁽³⁾	Basic
Foreign Exchange – Introduction to the Spot Market	1 ⁽³⁾	Basic
Foreign Exchange – Market Evolution	2 ⁽³⁾	Basic
Foreign Exchange (FX) Option Trading	1.5 ⁽³⁾	Advanced
Foreign Exchange Dealing – Factors Influencing the FX Market <i>(new course)</i>	1 ⁽³⁾	Basic
Foreign Exchange Dealing – Forwards Market – An Introduction	2 ⁽³⁾	Intermediate

Course Name	CPE Credits	Course Level
Finance Courses		
Foreign Exchange Dealing – Forwards Market – Arbitrage and Foreign Exchange Swaps	1 ⁽³⁾	Intermediate
Foreign Exchange Dealing – Forwards Market – Calculations	2 ⁽³⁾	Intermediate
Foreign Exchange Dealing – Forwards Market – Hedging & Cash Management	1 ⁽³⁾	Intermediate
Foreign Exchange Dealing – Spot Market	1.5 ⁽³⁾	Basic
Foreign Exchange Dealing – The Typical Day <i>(new course)</i>	1 ⁽³⁾	Basic
<i>Forwards and Futures</i>		
Forwards and Futures – Pricing <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Forwards and Futures – Hedging (Part I) <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Forwards and Futures – Hedging (Part II) <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Forwards and Futures – Trading <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Futures Markets <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
<i>Inflation-Linked Instruments</i>		
Inflation-Linked Instruments – An Introduction	1 ⁽³⁾	Intermediate
Inflation-Linked Instruments – Pricing	1 ⁽³⁾	Intermediate
<i>Interest Rate & Currency Swap Fundamentals</i>		
Swaps – Applications <i>(new course)</i>	1 ⁽³⁾	Intermediate
Swaps – Applications for Corporates <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Swaps – Applications for Institutional Investors <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Swaps – Book Management <i>(new course)</i>	1.5 ⁽³⁾	Advanced
Swaps – Credit Exposure <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Swaps – Documentation and Settlement <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Swaps – Pricing and Valuation (Part I) <i>(new course)</i>	1 ⁽³⁾	Intermediate
Swaps – Pricing and Valuation (Part II) <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
<i>Interest Rate & Currency Swap Structures</i>		
Swaps – Asset Swaps – An Introduction	1 ⁽³⁾	Basic
Swaps – Asset Swaps – Pricing	1 ⁽³⁾	Intermediate
Swaps – Constant Maturity Swaps	2 ⁽³⁾	Advanced
Swaps – Currency Swaps	1 ⁽³⁾	Intermediate
Swaps – Differential Swaps	1 ⁽³⁾	Intermediate
Swaps – Forward, Amortizing and Zero-Coupon Swaps	3 ⁽³⁾	Advanced

Course Name	CPE Credits	Course Level
Finance Courses		
Swaps – In-arrears Swaps	3 ⁽³⁾	Advanced
Swaps – Overnight Indexed Swaps	1 ⁽³⁾	Intermediate
<i>Interest Rate Options</i>		
Bermudian Swapations	1 ⁽³⁾	Advanced
Callable Bonds	1 ⁽³⁾	Intermediate
Caps & Floors – An Introduction	1 ⁽³⁾	Basic
Caps & Floors – Chooser & Double-Strike Structures	1.5 ⁽³⁾	Advanced
Caps & Floors – Pricing	1.25 ⁽³⁾	Advanced
Interest Rate Volatility	1 ⁽³⁾	Advanced
Options – Managing an Interest Rate Option Book	1.5 ⁽³⁾	Advanced
Swapations	1.25 ⁽³⁾	Advanced
<i>International Currency Management</i>		
International Currency Management <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
Managing International Currency Risk <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
<i>Introduction to Budgeting</i>		
Capital Budgeting <i>(new course)</i>	.5 ⁽⁴⁾	Basic
Capital Budgeting	6	Basic
Context and Purpose of Budgeting <i>(new course)</i>	1 ⁽⁴⁾	Basic
Implementing Budgets <i>(new course)</i>	.5 ⁽⁴⁾	Basic
Master Budgets <i>(new course)</i>	1 ⁽⁴⁾	Basic
Revenue Budgeting <i>(new course)</i>	.5 ⁽⁴⁾	Basic
The Budgeting Process <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
<i>Introduction to Derivatives</i>		
Derivatives – An Overview <i>(new course)</i>	1.5 ⁽³⁾	Basic
Forwards and Futures – An Introduction <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Options – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic
Swaps – An Introduction	1 ⁽³⁾	Intermediate
<i>Introduction to Financial Markets</i>		
Bonds – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic
Bonds – Primary & Secondary Market <i>(new course)</i>	1.25 ⁽³⁾	Basic
Equities – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic

Course Name	CPE Credits	Course Level
Finance Courses		
Equities – Issuing <i>(new course)</i>	1 ⁽³⁾	Basic
Financial Markets – An Introduction	2 ⁽³⁾	Basic
Foreign Exchange – Market Overview <i>(new course)</i>	1 ⁽³⁾	Basic
Money Markets – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic
<i>Introduction to Investment</i>		
Investment – An Introduction	1 ⁽³⁾	Basic
Portfolio Management – Passive & Active Strategies	1 ⁽³⁾	Intermediate
<i>Introduction to Macroeconomics</i>		
Macroeconomics – Balance of Payments	2 ⁽³⁾	Basic
Macroeconomics – Fiscal Policy	2.5 ⁽³⁾	Intermediate
Macroeconomics – Gross Domestic Product (GDP)	2 ⁽³⁾	Intermediate
Macroeconomics – Inflation	2.5 ⁽³⁾	Basic
Macroeconomics – Monetary Policy	1.5 ⁽³⁾	Basic
Macroeconomics – Unemployment	1 ⁽³⁾	Intermediate
<i>Islamic Banking and Finance</i>		
Islamic Banking and Finance – Deposit and Financing Instruments <i>(new course)</i>	1 ⁽³⁾	Basic
Islamic Banking and Finance – Key Principles <i>(new course)</i>	1 ⁽³⁾	Basic
<i>Money Markets</i>		
Money Market Futures	1 ⁽³⁾	Intermediate
Money Market Calculations – Short-term Instruments	1 ⁽³⁾	Intermediate
Money Market Calculations – Term Instruments	1 ⁽³⁾	Basic
Money Markets – Bills of Exchange <i>(new course)</i>	1 ⁽³⁾	Basic
Money Markets – Call and Fixed Deposits <i>(new course)</i>	1 ⁽³⁾	Intermediate
Money Markets – Certificates of Deposits (CDs) <i>(new course)</i>	1 ⁽³⁾	Basic
Money Markets – Commercial Paper (CP) <i>(new course)</i>	1 ⁽³⁾	Basic
Money Markets – Interest Rates <i>(new course)</i>	1 ⁽³⁾	Basic
Money Markets – Repurchase (Repo) Agreements	1.5 ⁽³⁾	Intermediate
Money Markets – Treasury Bills <i>(new course)</i>	1 ⁽³⁾	Basic
<i>Mutual Funds</i>		
Investment Companies (U.S.) – Fundamentals	1 ⁽³⁾	Basic

Course Name	CPE Credits	Course Level
Finance Courses		
Mutual Funds (US) – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic
Mutual Funds (US) – Investing <i>(new course)</i>	1 ⁽³⁾	Intermediate
Options		
Options – Beyond Black-Scholes <i>(new course)</i>	1.5 ⁽³⁾	Advanced
Options – Future Asset Prices and Volatility <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Options – Greeks (Part I) <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Options – Greeks (Part II) <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Options – Introduction to Option Valuation <i>(new course)</i>	1.25 ⁽³⁾	Intermediate
Options – Managing an Option Portfolio	1.5 ⁽³⁾	Advanced
Options – Replication, Risk Neutrality, and Black-Scholes <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Options – Trading Strategies <i>(new course)</i>	1.5 ⁽³⁾	Intermediate
Portfolio Theory		
Market Efficiency – The Concept	1.5 ⁽³⁾	Intermediate
Market Efficiency – The Evidence	2 ⁽³⁾	Intermediate
Portfolio Theory – Arbitrage Pricing Theory (APT)	1 ⁽³⁾	Intermediate
Portfolio Theory – Performance Measurement Models	2 ⁽³⁾	Intermediate
Portfolio Theory – Single-Index & Multi-Index Models	1 ⁽³⁾	Intermediate
Portfolio Theory – The Capital Asset Pricing Model (CAPM)	1.5 ⁽³⁾	Intermediate
Portfolio Theory – The Markowitz Model	1 ⁽³⁾	Intermediate
Prime Brokerage		
Prime Brokerage – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic
Prime Brokerage – The Institution’s Viewpoint <i>(new course)</i>	1 ⁽³⁾	Basic
Prime Brokerage – The Prime Broker’s Viewpoint <i>(new course)</i>	1 ⁽³⁾	Basic
Principles of Credit Risk Analysis		
Cash Flow Forecasting <i>(new course)</i>	1 ⁽³⁾	Intermediate
Credit Analysis – An Introduction	1.25 ⁽³⁾	Intermediate
Debt Capacity and Cash Flow Analysis <i>(new course)</i>	1 ⁽³⁾	Intermediate
Financial Analysis – An Introduction <i>(new course)</i>	1.5 ⁽³⁾	Basic
Principles of Credit Extension <i>(new course)</i>	1 ⁽³⁾	Basic

Course Name	CPE Credits	Course Level
Finance Courses		
<i>Private Banking and Wealth Management</i>		
Private Banking and Wealth Management – An Introduction (<i>new course</i>)	1.5 ⁽³⁾	Basic
Private Banking and Wealth Management – Overview of Investing (<i>new course</i>)	1 ⁽³⁾	Basic
Private Banking and Wealth Management – Real Estate Investing (<i>new course</i>)	1.5 ⁽³⁾	Basic
Private Banking and Wealth Management – Structured Products (<i>new course</i>)	1.25 ⁽³⁾	Intermediate
Private Banking and Wealth Management – Techniques of Investing (<i>new course</i>)	1.25 ⁽³⁾	Basic
Private Equity (Part I) (<i>new course</i>)	1.25 ⁽³⁾	Basic
Private Equity (Part II) (<i>new course</i>)	1 ⁽³⁾	Basic
<i>Regulatory Environment</i>		
Basel II – An Overview (<i>new course</i>)	1.25 ⁽³⁾	Basic
Central Authorities	1.5 ⁽³⁾	Basic
Markets in Financial Instruments Directive (MiFID) (<i>new course</i>)	1 ⁽³⁾	Basic
<i>Risk Management</i>		
Credit Risk – An Introduction	1 ⁽³⁾	Intermediate
Market Risk – An Introduction (<i>new course</i>)	1.5 ⁽³⁾	Basic
Operational Risk – An Introduction	1.25 ⁽³⁾	Basic
Risk Management – An Overview	1 ⁽³⁾	Basic
Risk Management – Liquidity Analysis & Control	1 ⁽³⁾	Intermediate
<i>Securitization</i>		
Securitization – An Introduction	1.5 ⁽³⁾	Basic
Securitization – Asset-Backed Securities	1 ⁽³⁾	Intermediate
Securitization – Collateralized Debt Obligations (CDOs) - An Introduction	1 ⁽³⁾	Basic
Securitization – Collateralized Debt Obligations (CDOs) - Structures & Ratings	1.25 ⁽³⁾	Intermediate
Securitization – Commercial Mortgaged-Backed Securities (<i>new course</i>)	1.25 ⁽³⁾	Intermediate
Securitization – Credit Card ABS (<i>new course</i>)	1.25 ⁽³⁾	Intermediate
Securitization – European Mortgaged-Backed Securities (<i>new course</i>)	1.25 ⁽³⁾	Intermediate
Securitization – Mortgaged-Backed Securities (MBS) (<i>new course</i>)	1.5 ⁽³⁾	Intermediate
<i>Structured Derivative Notes and Swaps</i>		
Capped & Collared Floating Rate Notes (FRNs)	1 ⁽³⁾	Intermediate

Course Name	CPE Credits	Course Level
Finance Courses		
CMS Option Structures <i>(new course)</i>	1.5 ⁽³⁾	Advanced
Inverse FRNs <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Power Reverse Dual Currency (PRDC) Notes <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Range Accrual Structures	1.5 ⁽³⁾	Advanced
Target Redemption Notes (TARNs) <i>(new course)</i>	1.25 ⁽³⁾	Advanced
Trigger Structures	1.5 ⁽³⁾	Advanced
Trade Finance and Letters of Credit		
Letters of Credit - Structures & Forms of Payment	1 ⁽³⁾	Basic
Letters of Credit - Types	1.25 ⁽³⁾	Intermediate
Trade Finance & Letters of Credit – An Introduction	1 ⁽³⁾	Intermediate
Trade Processing		
Trade Processing – An Introduction <i>(new course)</i>	1.25 ⁽³⁾	Basic
Trade Processing – Equities <i>(new course)</i>	1.25 ⁽³⁾	Basic
Trade Processing – Fixed Income <i>(new course)</i>	1.25 ⁽³⁾	Basic
Trade Processing – Foreign Exchange <i>(new course)</i>	1.25 ⁽³⁾	Basic
Trade Processing – Futures <i>(new course)</i>	1.25 ⁽³⁾	Basic
Trade Processing – Options <i>(new course)</i>	1.25 ⁽³⁾	Basic
Trade Processing – OTC Derivatives <i>(new course)</i>	1.25 ⁽³⁾	Basic
Trade Processing – Risks and Risk Management <i>(new course)</i>	1.25 ⁽³⁾	Basic
Value Creation		
Driving Value <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
The Value Creation Concept <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
The Value Model <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
VAR		
VAR – An Introduction <i>(new course)</i>	1 ⁽³⁾	Basic
VAR – Historical Simulation and Other Issues <i>(new course)</i>	1 ⁽³⁾	Basic
VAR – Monte Carlo Simulation <i>(new course)</i>	1.5 ⁽³⁾	Basic
VAR – Variance-Covariance Approach <i>(new course)</i>	2 ⁽³⁾	Basic
Working Capital Management		
Cash Flow Challenge <i>(new course)</i>	1 ⁽⁴⁾	Basic
Cash, Receivables and Payables <i>(new course)</i>	1.5 ⁽⁴⁾	Basic
Introduction to Working Capital <i>(new course)</i>	1 ⁽⁴⁾	Basic
Inventory Management <i>(new course)</i>	1 ⁽⁴⁾	Basic

Course Name	CPE Credits	Course Level
Finance Courses		
<i>Yield Curves</i>		
Building a Yield Curve	2 ⁽³⁾	Intermediate
Futures – Building a Yield Curve (Actual Dates)	1 ⁽³⁾	Intermediate
Futures – Building a Yield Curve (Even Periods)	1 ⁽³⁾	Intermediate

Course Name	CPE Credits	Course Level
Financial Planning Education		
<i>Foundation</i>		
Basic Final Assessment Test	None	Basic
Comprehensive Case Study	2	Basic
Education Planning	3	Basic
Estate Planning	4	Basic
Income Taxes	4	Basic
Introduction to Financial Planning	3	Basic
Investment Planning	4	Basic
Retirement Planning	5	Basic
Risk Management	3	Basic
Stock Options and Compensation Planning	4	Basic
<i>Continuing Education</i>		
Advanced Education Planning – The Use of 529 Plans	1	Advanced
Advanced Estate Planning I	5	Advanced
Advanced Estate Planning II	5	Advanced
Advanced Equity Investment Planning	3	Advanced
Advanced Income Tax Planning	3	Advanced
Advanced Income Tax Planning – Taxation of Financial Instruments I	1.5	Advanced
Advanced Income Tax Planning – Taxation of Financial Instruments II	1	Advanced
Advanced Insurance Planning I	3	Advanced
Advanced Insurance Planning II	3	Advanced
Advanced Retirement Planning – Minimum Distributions	1.5	Advanced
Advanced Stock Option Planning – Incentive Stock Options	1.5	Advanced
Gifting Techniques	3	Advanced
Recap of 2003 and 2004 Tax Legislation	1.5	Advanced
Year-End Financial Planning for Individuals	1	Advanced

Course Name	CPE Credits	Course Level
Tax Courses		
<i>Accounting Methods & Periods</i>		
Accounting Methods & Periods Series: Accounting Periods	3	Basic
Accounting Methods & Periods Series: Changes in Accounting Methods	2	Intermediate
Accounting Methods & Periods Series: Inventory Valuation	7	Basic
Accounting Methods & Periods Series: LIFO Inventory	5	Intermediate
Accounting Methods & Periods Series: Overview of Accounting Methods	5	Basic
Accounting Methods & Periods Series: Timing of Expense Deduction	5	Basic
Accounting Methods & Periods Series: Timing of Income Recognition	7	Basic
<i>Capital Gains and Losses</i>		
Capital Gains and Losses	9	Advanced
<i>Consolidated Tax Returns</i>		
Consolidated Tax Returns	8	Intermediate
Consolidated Tax Returns: Intercompany Transactions	9	Advanced
Consolidated Tax Returns – Intermediate: Acquisitions and Dispositions of a Subsidiary	7	Intermediate
Consolidated Tax Returns – Intermediate: Consolidated Net Operating Losses and Separate Return Limitation Years	4	Intermediate
Consolidated Tax Returns – Intermediate: Net Operating Losses - Section 382	4	Intermediate
Consolidated Tax Returns – Intermediate: Other Consolidated Topics	4	Intermediate
<i>Corporate Taxes</i>		
Alternative Minimum Tax: Corporate	2	Advanced
Understanding Schedules M-1 and M-2 on Forms 1120 and 1120S	5	Intermediate
<i>Depreciation</i>		
Depreciation: Modified ACRS	9	Intermediate
<i>Expatriate Taxation</i>		
Introduction to Expatriate Taxation Series: Expatriate Exclusions	6	Basic

Course Name	CPE Credits	Course Level
Tax Courses		
Introduction to Expatriate Taxation Series: Foreign Nationals	5	Basic
Introduction to Expatriate Taxation Series: Other Expatriate and Foreign Nationals Topics	5	Basic
<i>Foreign Tax Credits</i>		
Foreign Tax Credits & Subpart F Series: Deemed Paid Foreign Credit	5	Intermediate
Foreign Tax Credits & Subpart F Series: Effects of Baskets	5	Intermediate
Foreign Tax Credits & Subpart F Series: Foreign Tax Credit Basics	3	Basic
Foreign Tax Credits & Subpart F Series: Interest Expense Allocation	5	Intermediate
Foreign Tax Credits & Subpart F Series: Look Through	9	Basic
Foreign Tax Credits & Subpart F Series: Overall Foreign Loss (OFLs)	5	Intermediate
Foreign Tax Credits & Subpart F Series: Rules for Sourcing Income	4	Intermediate
Foreign Tax Credits & Subpart F Series: Subpart F Part I	10	Intermediate
Foreign Tax Credits & Subpart F: Subpart F Part II	5	Intermediate
<i>International Reorganizations</i>		
International Reorganizations Series: Dual Consolidated Losses	2	Intermediate
International Reorganizations Series: Section 304 – Redemptions Using Related Corporations	4	Intermediate
International Reorganizations Series: Section 338 – Stock Purchases as Asset Acquisitions	3	Intermediate
International Reorganizations Series: Section 367	13	Intermediate
<i>International Taxation</i>		
Basic International Taxation Series: Foreign Corporations and Anti-Deferral Provisions	8	Basic
Basic International Taxation Series: Foreign Tax Credit	7	Basic
Basic International Taxation Series: Fundamental Concepts	6	Basic
Basic International Taxation Series: Planning for Foreign Operations	5	Basic
International Taxation: Inbound Transactions I	3	Basic
International Taxation: Inbound Transactions II	2	Basic
International Taxation: Outbound Transactions	7	Basic

Course Name	CPE Credits	Course Level
Tax Courses		
<i>Miscellaneous Tax</i>		
Bankruptcy and the New Act of 2005	7	Intermediate
Casualty and Disaster Losses	2	Basic
Commercial Bank Taxation and Regulatory Issues: Introduction	8	Basic
Employee Benefit Plans: Introduction	4	Basic
Employee Benefits: Introduction to Executive Compensation	2	Advanced
Entity Comparisons <i>(recently updated)</i>	2	Basic
Ethics and Professional Responsibilities in Tax Practice <i>(recently updated)</i>	1	Basic
Incidental Fringe Benefits	5	Intermediate
Interest Deduction Rule	8	Intermediate
Investment Income Tax and Bond Investments	5	Intermediate
Investment Income Tax and Non Bond Investments <i>(new course)</i>	4	Intermediate
Judicial Concepts of Taxation	1	Basic
LIFO Inventory Method	9	Intermediate
Oil and Gas Taxation	7	Intermediate
Overview of Business Entities	3	Basic
Passive Losses	8	Intermediate
Purchasing and Selling a Business	8	Intermediate
<i>Partnerships</i>		
LLCs & LLPs: Rules for Limited Liability Entities <i>(recently updated)</i>	9	Advanced
Partnership Series: Basis in Partnership Interest	4	Basic
Partnership Series: Closing the Partnership's Tax Year	4	Basic
Partnership Series: Dispositions of Partnership Interests ⁽¹⁾	4	Basic
Partnership Series: Distributions to Partners	6	Basic
Partnership Series: Family Partnerships ⁽¹⁾	4	Intermediate
Partnership Series: Partnership Allocations	6	Basic
Partnership Series: Partnership Basis Adjustment ⁽¹⁾	4	Basic
Partnership Series: Partnership Classification	4	Basic
Partnership Series: Partnership Formations	5	Basic
Partnership Series: Partnership Operations	5	Basic
Partnership Series: Retirement or Death of a Partner	3	Intermediate
Partnership Series: Special Allocation for Contributed Property	4	Intermediate

Course Name	CPE Credits	Course Level
Tax Courses		
Partnership Series: Transactions Between Partners & Partnerships	4	Basic
Partnership Taxation: Advanced	9	Advanced
Partnership Taxation: Fundamentals	8	Intermediate
<i>Personal Income Taxes</i>		
Alternative Minimum Tax	6	Intermediate
Income Tax Training, Form 1040: Module 1. Getting Started	9	Basic
Income Tax Training, Form 1040: Module 2. Tax Savings Opportunities (<i>recently updated</i>)	14	Basic
Income Tax Training, Form 1040: Module 3. Business and Property Income (<i>recently updated</i>)	13	Basic
Income Tax Training, Form 1040: Module 4. Advanced Tax Issues	14	Basic
IRAs: Contributions	5	Intermediate
IRAs: Distributions	7	Advanced
IRAs: Transfers and Conversions	5	Intermediate
Retirement Income Taxation	6	Intermediate
<i>S Corporations</i>		
Taxation of S Corporation Series: Effect of the Election on the Corporation	3	Basic
Taxation of S Corporation Series: Effect of the Election on the Shareholders	9	Basic
Taxation of S Corporation Series: Taxes Imposed on S Corporations	5	Basic
Taxation of S Corporation Series: Termination of Election	2	Basic
<i>State and Local Taxes</i>		
Basic SALT Series: Corporate Income and Franchise Tax	8	Basic
Basic SALT Series: Payroll and Unemployment Taxes	2	Basic
Basic SALT Series: Property Tax	3	Basic
Basic SALT Series: Sales and Use Tax	9	Basic
Multistate Taxation	5	Basic
State and Local Taxes	8	Basic
<i>Subchapter C Corporations</i>		
C Corporations – Income Tax Reporting	5	Basic

Course Name	CPE Credits	Course Level
Tax Courses		
C Corporations – Overview of Corporate Income Tax <i>(new course)</i>	4	Basic
C Corporations – Tax Depreciation and Amortization	3	Basic
Small Business Schedule C & F Expenses <i>(recently updated)</i>	10	Basic
Subchapter C: Fundamentals of Corporate Taxation	7	Intermediate
Subchapter C Series: Corporate Distributions	4	Basic
Subchapter C Series: Corporate Divisions	5	Intermediate
Subchapter C Series: Corporate Formations	3	Basic
Subchapter C Series: Corporate Liquidations	3	Basic
Subchapter C Series: Corporate Penalty Taxes	5	Basic
Subchapter C Series: Corporate Redemptions	8	Basic
Subchapter C Series: Judicial Doctrines	3	Intermediate
Subchapter C Series: Nontaxable Corporate Reorganizations	6	Intermediate
Subchapter C Series: Overview of Taxable and Nontaxable Acquisitions	6	Intermediate
Subchapter C Series: Purchase Price Allocations	2	Intermediate
Subchapter C Series: Statutory Limitations on Tax Attributes	8	Intermediate
Subchapter C Series: Tax Consequences of Nontaxable Reorganizations	5	Intermediate
Subchapter C Series: Taxable Acquisitions	5	Intermediate
<i>Tax Procedures and Research</i>		
Tax Practice and Procedure: Fundamentals	8	Basic
Tax Research I: Tax Law and Treasury Interpretations	4	Basic
Tax Research II: Court Interpretations and Citor	9	Basic
Tax Research III: Case Analysis	4	Basic
<i>Tax Updates</i>		
American Jobs Creation Act (AJCA)	5	Basic
Corporate Tax Update <i>(recently updated)</i>	5	Update
Economic Stimulus Act of 2008 <i>(new course)</i>	5	Basic
Energy Tax Incentive Act of 2005	3	Basic
Individual Tax Overview <i>(recently updated)</i>	8	Basic
The Emergency Economic Stabilization Act of 2008 <i>(new course)</i>	6	Basic
Working Families Tax Relief Act (WFRA)	3	Basic

Course Name	CPE Credits	Course Level
Tax Courses		
<i>Transfer Pricing</i>		
Basic Transfer Pricing: Comparability Analysis	3	Intermediate
Basic Transfer Pricing: General Principles	8	Intermediate
Basic Transfer Pricing: Transfer Pricing Methods	7	Intermediate

Course Name	CPE Credits	Course Level
Industry Courses		
<i>General Courses</i>		
Introduction to Investment Companies	6	Basic
Introduction to Securities Brokers/Dealers <i>(recently updated)</i>	4	Basic
Introduction to the Automotive Supply Chain	4	Basic
Introduction to the Consumer Products Industry	5	Basic
Introduction to the Food and Beverage Industry	4	Basic
Introduction to the Health Care Industry	8	Basic
Introduction to the Media Industry	6	Basic
Introduction to the Pharmaceutical Industry	8	Basic

Course Name	CPE Credits	Course Level
Miscellaneous Courses		
<i>General Courses</i>		
Business Perspectives (<i>new course</i>)	1.5 ⁽⁴⁾	Basic
Effective Writing for Accountants	8	Intermediate
How to Start a Business (<i>recently updated</i>)	8	Intermediate
How to Write a Business Plan (<i>recently updated</i>)	8	Intermediate
Human Resource Management: An Introduction to the Workforce	4	Basic
Human Resource Management: Separation from Company	4	Basic
Identity Theft and the Individual	2	Basic
Identity Theft in the Business Environment	2	Basic
Planning for the Future – Budgeting (<i>new course</i>)	3 ⁽⁴⁾	Basic
Powerful Presentations: How to Build and Deliver	4	Basic
Sources of Financial Information (<i>new course</i>)	1 ⁽⁴⁾	Basic
Understanding the Business (<i>new course</i>)	1.5 ⁽⁴⁾	Basic

- (1) This course is currently undergoing a technical update; it is not available for new registrants, however existing registrants can access the course.
- (2) This course is currently undergoing qualification to meet NASBA/QAS CPE requirements; however the course is available and will consume enrolments based on the course credit assigned.
- (3) One of our content providers, Intuition, has recently decided to not maintain their courses to comply with the continuing professional education (CPE) requirements of the National Association of State Boards of Accountancy (NASBA). As a result, effective immediately, this course will no longer qualify for CPE credit; however the course is available and will consume enrolments based on the course credit assigned. We will be evaluating potential replacements for some of these courses to qualify for CPE credit.
- (4) This course does not qualify for CPE credit under the guidelines of NASBA.

Details on each course are available in the CFO University Course Catalog. This Catalog is 500 pages in length. If you would like an electronic copy of this Catalog or you have any questions regarding CFO University, please contact your ACS Account Manager or Bob Daugherty.

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CFO U Courseware Pricing

Tier	Minimum # of Annual Enrollments (CPE Hours))	Per Enrollment (CPE) Price	Total Annual Investment
1	1,000 – 2,499	\$33.50	\$33,500
2	2,500 -4,999	\$31.58	\$78,950
3	5,000 -9,999	\$30.62	\$153,148
4	10,000 - 19,999	\$28.71	\$287,153
5	20,000 - 39,999	\$26.80	\$536,020
6	40,000 - 59,999	\$23.92	\$957,178
7	60,000+	\$21.05	\$1,263,476

- Enrollment is defined as one user accessing any course in the CFO U curriculum. One course may consume multiple enrollments
- Enrollments entitle the user access to the content from the date of enrollment until contract expiration.
- Enrollments are consumed upon access. If multiple learners enroll in the same course, multiple enrollments may be consumed.
- Additional enrollments may be purchased during an existing contract period. The unit enrollment price will be determined by number of additional enrollments required at the rates listed above.
- Hosting is included in the enrollment price at no additional charge.
- A two-year license option is priced by applying a 10% discount to the one-year pricing matrix and multiplying by 2.
- A three-year license option is priced by applying a 15% discount to the one-year pricing matrix and multiplying by 3.
- Upfront payment on a multi-year license, add an additional 5% discount to the above multi-year discount structure.
- Prices noted above are inclusive of the IFF.

* Proposed GSA rates for all products and services shall be inclusive of the Industrial Funding Fee (IFF) (see clause 552.238-74) and, for products, submitted as F.O.B. Destination (see clause 52.247-34). Travel and per diem associated with task orders issued under an awarded contract shall be negotiated with the customer agency. Travel and per diem costs are not subject to the Industrial Funding Fee (IFF).

Intellinex LLC will accept orders from the Federal Government contractors under this Schedule Contract providing that:

- a. A copy of the authorization to procure products/services from the Schedule provided to the contractor from the Government Contracting Officer is provided to Intellinex LLC. This authorization should cite the contract number, the period of authorization, and state that title to any equipment purchased by the Contractor will vest in the U.S. Government, and:

- b.** The order is placed under written authorization from _____ dated _____.
In the event between any inconsistency between the terms and conditions of this order and those of the Federal Supply Schedule, the latter will govern.
- 21. List of service and distribution points-** Non-applicable
- 22. List of participating dealers-** Non-applicable
- 23. Preventative maintenance-** Non-applicable
- 24a. Special attributes such as environmental attributes-** Non-applicable
- 24b. Compliance information available on EIT-** Non-applicable
- 25. Data Universal Number System (DUNS) number-** 14-460-7160
- 26. Intellinex LLC has registered with the Central Contractor Registration (CCR) database.**